

ADAM PAUL

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+1 (304) 218-8798 | May 19, 2026

EXECUTIVE SUMMARY

Dynamic Product Manager & Implementation Manager with over 12 years of experience in product development and project management across diverse industries. Proven expertise in leveraging ML-driven tools and Agile methodologies to enhance operational efficiency and drive innovation. Skilled in managing complex stakeholder relationships and leading cross-functional teams to deliver enterprise-level projects on time and within budget. Committed to improving client satisfaction and retention through strategic alignment and effective communication, positioning as a versatile leader in Product Management, Technical Leadership, and Innovation.

CORE COMPETENCIES

- product management
- AI & machine learning (ML)
- cross-functional leadership
- Agile methodologies
- stakeholder management
- enterprise SaaS
- client onboarding
- workflow automation

PROFESSIONAL EXPERIENCE

AI-Product Manager

adampmp.com, Remote | Dec. 2023 - Present

AI-powered software development firm building intelligent automation solutions. Leverages agents, sub-agents, skills, RAG, MCP, and emerging AI technologies to offload tedious workflows and bridge knowledge gaps, enabling non-technical business leaders to focus on growth.

- Executed AI workflow automation across functions, compressing 0-to-1 delivery cycles from months to weeks or days
- Managed the complete product lifecycle for Source-Surf, achieving a 0-to-1 product launch in under two months as both developer and Product Manager
- 90%+ time savings for small businesses achieved with the Present Platform, an AI SaaS for professional social media engagement
- Spearheaded product strategy and full-stack development for multiple AI-powered products, deploying solutions using embeddings, ML matching, and generative AI
- Launched adampmp.com as a public product-building platform, leveraging user pain points and AI workflows to drive solutions
- Achieved over 90% time savings for small businesses with the Present Platform, facilitating professional social media engagement
- 0 to 1 development of the AI Oracle, a system of agentic workflow that acts to prevent miscommunications, rabbit holes, and other pitfalls before they happen

Implementation Manager

Naehas Inc., Remote | Dec. 2022 - Nov. 2023

A SaaS that helps the world's largest banks comply with federal disclosure laws while communicating with customers across print and digital channels. Responsible for implementing integrations with Schwab and HSBC and making internal improvements that led to greater clarity, improved efficiency, and 100% of projects completed on time and on budget.

- Facilitated stakeholder alignment between clients, Product, and Implementation teams during critical scaling phases, supporting 100-150 internal employees
- Spearheaded enterprise client onboarding, supporting a keystone account worth over \$2M in annual recurring revenue
- Secured a 100% on-time delivery rate for enterprise client onboarding through strategic implementation management
- Implemented Scrum ceremonies, reducing miscommunication by 40% and surfacing project status across sprints
- Led implementation of Tableau to increase visibility of data for the client, successfully expanding the account for Naehas
- Achieved a 95% reduction in misalignment through custom Jira and Monday.com integrations, improving team collaboration

Sr. Product Manager, Dev. Lead, & Agile Coach

Blast Off Apps, Remote | Jan. 2014 - Dec. 2022

A software development consulting firm that partners with entrepreneurs and enterprise clients to build custom software solutions (mobile and web). Responsible for client relationship and project management, innovating multiple products through direct interaction with clients & technical partners.

- Led communication across Fortune 500 executives, non-technical founders, and distributed teams, aligning 50+ stakeholders
- Managed Agile process implementation, improving project delivery timelines by 30%
- Directed the development of the Mercury Platform, a dual-sided SaaS, eliminating burnout-driven churn and improving deliverable quality
- Scaled client apps to a million+ users as Project Manager (Scrum Master), Product Manager, and Development coordinator
- 300% increase in retention and 10x revenue per client driven by leading Agile-as-a-Service development and implementation of the Mercury Platform
- Led risk identification and mitigation across engagements, managing scope, budget, and resourcing for diverse projects
- Created an ML-driven project scoping tool, automating sprint planning and backlog creation, reducing time-to-quote to minutes

EDUCATION

Bachelor of Arts Degree | West Virginia University | 2014

Focus: Physics

CERTIFICATIONS

- Project Management Professional (PMP)® | PMI | #3276092
- Scrum Fundamentals Certified (SFC™) | SCRUMStudy | #931515
- AI for Product Management | Pendo